

Audio file

[Cast Nylon Portal Training.mp4](#)

Transcript

00:00:00 Speaker 1

My name is Nina Rizzo. I'm at Castle Islands. I'm their graphic design and marketing associate, but I also help out some sales admin stuff. So the portal's been a big project for us.

00:00:11 Speaker 1

And we're excited to get you guys on it. So I'm going to share my screen.

00:00:19

See.

00:00:23 Speaker 1

OK, so there are a couple of different ways to get to the portal.

00:00:31 Speaker 1

Can everybody see my screen?

00:00:36 Speaker 1

Yeah. OK, awesome. OK. So there's like 3 different ways to get to the portal. The easiest way in my opinion is to go to our website directly and this little icon here.

00:00:36 Speaker 2

Yes.

00:00:50 Speaker 1

You can also if you scroll all the way down. We have this little.

00:00:55 Speaker 1

Distributor login link here. You can also use or you could just type into your browser.

00:01:03 Speaker 1

It's castnylon.com/portal.

00:01:08 Speaker 1

And it will bring you to this page here.

00:01:11 Speaker 1

So I have your login credentials for you guys. I will follow up this meeting with an e-mail with a little how to guide that will just be a little PDF of what I'm doing right now basically and it's going to give you your username and your password. You're all going to have the same login credentials and we've tested it.

00:01:32 Speaker 1

So that multiple people can be on it at one time and there won't be an issue.

00:01:36 Speaker 1

Do, but if there ever is an issue, you can always contact me about that. So this is what the login page looks like when you log in. It's gonna look like this. So you guys are your cope.

00:01:50 Speaker 1

User here.

00:01:52 Speaker 1

UM, and then if you scroll down we have we have a little disclaimer up here that there's some grades that we're not featuring on the portal at the moment. That doesn't mean that they won't be there in the future, but right now this is what we got. So you can use these filters here to find.

00:02:11 Speaker 1

Whatever you're looking for, you can be really specific with it. You can filter by shape, you can filter by grade, you can pick the thickness. If you're looking at plate. If you're looking at rod or tube, you can filter by the inside or outside diameters.

00:02:30 Speaker 1

For those and you can let me show you.

00:02:33

So.

00:02:34 Speaker 1

You can get really specific with it and it's going to pull up.

00:02:38 Speaker 1

Our part number, our part description, it's going to give you the lead time if we don't have anything in stock, but it will show stock and it's going to show your price as well.

00:02:52 Speaker 1

So this is all standard pricing. So if you have anything that you want to get special pricing on or if you have like if you're ordering like 30 sheets or something, that's when you would contact your sales person, if it's like a special request.

00:03:06 Speaker 1

So you can.

00:03:09 Speaker 1

Use those filters to do that, and that's kind of what this page does. It's pretty user friendly. It loads pretty quickly, but we also have this side of the portal that's going to give you your open and your shipped orders.

00:03:23 Speaker 3

Just just really quick.

00:03:26 Speaker 1

So it'll let me organize this for you guys for shipped orders. It's gonna show your orders within the the past 90 days. So you'll have a good history of what you've ordered. It'll have your invoice number. Your PO's your part number. The date that it shipped, it'll give you tracking.

00:03:48 Speaker 1

Your carrier, and it'll also give you a general cert as well. You can click this button, it'll pull up a little downloadable PDF for you.

00:03:59 Speaker 1

And then you can also look at your open orders.

00:04:06 Speaker 1

And it'll it's basically the same thing. It's going to give you your PO. It'll tell you what day you ordered it.

00:04:13 Speaker 3

I can order.

00:04:15 Speaker 1

Sort this as well.

00:04:18 Speaker 1

Part number the item and then the the targeted ship date. So that's kind of really the gist of.

00:04:27 Speaker 1

Our portal, it's pretty user friendly. It's pretty self-explanatory. Does anybody have any questions about it?

00:04:43 Speaker 1

I'm going to take that as a no, no questions. OK. So yeah, if you ever do have any questions that come to mind or if you have any suggestions, we are.

00:04:56 Speaker 1

Constantly monitoring our portal, we're always looking to.

00:05:01 Speaker 1

Add more to it. We're working on getting some more documents up there, like acknowledgements and and voices. But yeah, we're constantly to changing it, making it better. So if you ever have any suggestions, something you'd like to see, please let me know. Like I said, I'm going to follow up this meeting with an e-mail with a little.

00:05:21 Speaker 1

How to guide and your login credentials and then it will have my contact information there if you ever need to get a hold of me or you can just call our direct number here and ask for Nina and I would be happy to help you.

00:05:34 Speaker 1

Out. Alright now guys. Yeah.

00:05:36 Speaker 3

Hey, thank you.

00:05:37 Speaker 3

Sorry for the late, but can I ask a?

00:05:39 Speaker 3

Real quick question, sure.

00:05:41 Speaker 3

So if you go back to that first screen where we were filtering by materials and you showed the lead time, there was one item where you showed 3IN stock. But you also said there was a 10 day lead time. So which is it? How do I do?

00:05:51 Speaker 1

Yeah. So it's going to give you both. So the stock is constantly being updated on the portal.

00:05:53 Speaker 3

That. Thank you.

00:06:00 Speaker 1

So it'll give you stock, but it'll also give you a lead time in case one day that we don't have any stock or if you need more than what we have, it just gives you an idea of how much long longer we need to make the rest of what you need. So yeah, look at the stock 1st and then if you need more than that then that's the lead time you can use.

00:06:20 Speaker 1

Your orders. Got it. Thank you, Nina. Yeah, no problem.

00:06:25

You have a.

00:06:25 Speaker 1

All right.

00:06:25 Speaker 4

Quick question for Indiana actually, can you go back to the cert again because it looked like what I was looking at it. Can you open up the PDF possibly because it looked like it just listed the line number, but it from looking at it, yeah, you can search by the PO number, but it might have different lines.

00:06:26 Speaker 3

Sure.

00:06:33 Speaker 1

Yeah, of course.

00:06:41 Speaker 4

So that with.

00:06:42 Speaker 4

That PDF list, every item that was on that or is it divided by.

00:06:46 Speaker 4

Which?

00:06:48 Speaker 4

Which item that they shipped?

00:06:48 Speaker 1

Yeah. So it will actually only pull up the one line.

00:06:54 Speaker 1

Here, let me show you.

00:06:56 Speaker 1

I can share my screen again.

00:07:01 Speaker 1

So yeah, it will only pull up the one line that you click on, but if you need the cert to have.

00:07:12 Speaker 1

All lines from one PO. You can just. You can always e-mail either your salesperson or me.

00:07:21 Speaker 1

We that's currently something that isn't on the portal as our the sources that have every single line. It just goes by line item right now.

00:07:30 Speaker 4

The the line item would work fine. Something to look at, I guess. Yep, that works.

00:07:33 Speaker 1

Yeah.

00:07:35 Speaker 1

All right.

00:07:38 Speaker 2

Lena, back to Janet's question on the on the lead say, if there's three left on the lead times will give us a quantity of how many are going to be put in after that lead time. So we know on our.

00:07:38

And then.

00:07:40 Speaker 3

Sure.

00:07:49 Speaker 1

Order so it yeah, it won't show like our whip or work in progress or anything like that. It's just going to give you what we have in stock.

00:07:58 Speaker 1

At the moment and then that lead time if we need to make more.

00:08:03 Speaker 2

Cup.

00:08:03 Speaker 4

Yup.

00:08:10 Speaker 1

All right.

00:08:12 Speaker 1

I think that's it for questions.

00:08:16 Speaker 1

Again, thank you guys so much for your time. I'll follow up with an e-mail with all this information for you and let me know if you have any more questions you need help with anything and have a great rest of your Monday.

00:08:30 Speaker 4

Thank you, you thank you.

00:08:30 Speaker 3

Thank you, Nina. You're welcome. Bye bye.